

Sample: Fairview Cyber Sales Proposal for 2023 Vendor Management and Penetration Testing

Scope of Work

Fairview Cyber is pleased to propose the following for your cybersecurity program:

Vendor Management Services:

- Assist in maintaining a well-documented vendor management program
- Maintain an approved vendor list
- Conduct annual vendor due diligence reviews
- Document summary of vendor management reviews
- Coordinate meeting to review a summary of the completed due diligence reviews and take meeting minutes to document the review
- Review of the firm's cybersecurity practices as indicated by SOC 1 or 2 report, questionnaire response, information publicly available and provided by the vendor.

Penetration Testing Services:

- Conduct or coordinate external and internal network penetration tests
- Provide a detailed outline of review parameters
- Record and document findings of assessments
- Provide instructions on how to address findings

We are happy to discuss these services in more detail or address any questions you may have.

Pricing

If you engage Fairview Cyber by **December 31, 2023**, Fairview Cyber will offer the following discounted prices:

| SERVICE | | DISCOUNTED PRICING |
|----------|---------------------|---|
| Vendor | Management | \$750 per vendor review |
| Services | Penetration Testing | \$9,000 for up to 7 IPs or 65 endpoints |

Services

The discounted pricing contained in this proposal is valid for agreements signed before **December 31, 2023**.